

**Ithaca Area Collaborative Law Professionals
are pleased to offer**

An Advanced Collaborative Skills Workshop:

Managing Client Triggers

Friday, September 27, 2013
Ithaca, NY

Gain new insights about the human mind and relationships to enhance your skills and increase your effectiveness as facilitators of decision-making and communication in the collaborative process.

This program unpacks certain responses triggered in clients and focuses on interest-based skills professionals may find useful to help move the case forward in the moment:

- ***Calming the Client*** – Learn to identify some common triggers for clients and professionals and how to create a safe container to achieve client receptivity so that the Collaborative process is not hijacked by the triggered emotions.
- ***Paraphrasing, Reframing and Storytelling*** – Develop skills to help our clients move beyond “my story versus your story” to broaden their perspective and create a shared story.
- ***Learning and Encouraging Creativity*** – Learn how adults learn, explore how to present information and learn how to encourage creativity by working as a team so that brainstorming will lead to client-designed outcomes.
- ***Empathy and Synchronization of Teamwork*** – Develop skills to improve team dynamics and become a better and more effective collaborative team member

Presented by:

Kimberly Fauss, JD, collaborative attorney and mediator (www.newgrowthventures.com)

Sandy Cassel, PhD, 30-year therapist and counselor for children, families and adults (www.sanfordcassel.com)

Richmond, VA practitioners and trainers; members of CPTI (Collaborative Practice Training Institute)

When and Where:

September 27, 2013 – (9am registration) training - 9:30am – 4pm
Ithaca Quaker Meeting House, 120 Third St., Ithaca, NY 14850

Fees:

Members of IACLP - \$50

Non-members - \$150 if paid and registered **by August 30**; otherwise \$175

Continuing Educational Credits:

Approvals for New York CLE and CE credits are pending.

For all Collaborative Professionals who have completed a Basic Introductory Collaborative Law Training.

REGISTRATION FORM

Advanced Collaborative Skills: Managing Client Triggers

Friday, September 27, 2013

Name: _____ Profession: _____

Address: _____

Phone: _____ Email: _____

Collaborative Practice Group: _____

Amount paid: _____ for training: _____ for social event: _____

FEE: IACLP members - \$50; Non-members - \$150 if registration and payment postmarked by August 30; otherwise \$175.

Fee includes workshop materials, morning refreshments and lunch.

Social Event: live music, refreshments and networking with other collaborative professionals at Six Mile Creek Vineyard. \$10/person if paid with registration, \$13 at the door (free for IACLP members)

Please make checks payable to **IACLP** and send to Iska Ziver, Clinton Hall Suite 2, 108 N. Cayuga St., Ithaca, NY 14850

Location of Training: Ithaca Quaker Meeting House, 120 Third Street, Ithaca, NY 14850; 607.229.9500

Please note: Cancellations emailed or post marked on or before September 13 will receive a full refund. Cancellations emailed or post marked after September 13 will receive a full refund less a \$25 processing fee.

Questions? Contact Iska Ziver at 607.257.0284 or email at iziver@verizon.net

*After the training, join us for
live music, refreshments and networking
with other collaborative professionals
at Six Mile Creek Vineyard
1551 Slaterville Road, Ithaca, NY
Additional modest fee*

Presenter Bios

Kimberly Fauss, JD, practices collaborative law and mediation in Richmond for her firm, New Growth Ventures. She attended Oberlin College, University of Virginia Law School, and more recently, seminary to study theology. Kimberly has been a long-time student of neuropsychology and has written and trained throughout the U.S. and in Israel on the connections between these disciplines. She is a founding member of CPTI in 2007 and has conducted numerous basic, interest-based and advanced trainings, including workshops at IACP Forums. Kimberly is a founding member of the boards of both the statewide VaCP and her two local Richmond practice groups and is active in the IACP and its committees. She has been selected by her peers for inclusion in Best Lawyers for family collaborative law as well as mediation. You will find her articles on her website: www.newgrowthventures.com.

Sanford Cassel, PhD, has worked in the central Virginia area providing therapy and counseling services to children, families and adults for over 30 years. He works as a child specialist and a collaborative coach. He received his PhD from Syracuse University in Clinical Psychology. He completed an internship in Child Clinical Psychology at the Virginia Treatment Center for Children, at the Medical College of Virginia and has worked at the Petersburg Crater Child Development Clinic, the Richmond Memorial Child Guidance Clinic and the Chesterfield Mental Health Center. He is a member of the International Academy of Collaborative Professionals (IACP), the Fredericksburg Area Collaborative Professionals (FACP), the Collaborative Professionals of Richmond (CPR), Richmond Collaborative Divorce Professionals (RCDP) and on the faculty of the Collaborative Practice Training Institute (CPTI).